U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10QSB QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended June 30, 2002

Commission file number 333-47986

TELKONET, INC.

(Name of Small Business Issuer in Its Charter)

Utah 87-0627421

(State of Incorporation) (IRS Employer Identification No.)

902 A Commerce Road Annapolis, Maryland 21401 (Address of Principal Executive Offices)

(410) 897-5900 Issuer's Telephone Number

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 16,596,181 shares of Common Stock (\$.001 par value) as of August 15, 2002.

Transitional small business disclosure format: Yes No x

TELKONET, INC.

Quarterly Report on Form 10-QSB for the Quarterly Period Ending June 30, 2002

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Item 1. Financial Statements (Unaudited)

<TABLE>

TELKONET, INC.

(A DEVELOPMENT STAGE COMPANY)
CONDENSED CONSOLIDATED BALANCE SHEETS

<CAPTION>

ASSETS

June 30, December 31, 2002 2001

<C>

Unaudited <C>

<S> CURRENT ASSETS:

 Cash and equivalents
 \$ 142,001
 \$ 21,885

 Prepaid and deposit
 4,625
 4,625

Total current assets 146,626 26,510

PROPERTY AND EQUIPMENT:

Furniture, equipment, and leasehold improvements, at cost 74,449 54,950

Less: Accumulated depreciation 37,052 28,108

37,397 26,842

OTHER ASSETS

Financing costs, less amortization costs of \$471,542 and

\$415,742 at June 30, 2002 and December 31,2001 628,525 684,325

\$ 812,548 \$ 737,677

LIABILITIES AND DEFICIENCY IN STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:

Accounts payable and accrued liabilities \$ 314,585 \$ 116,741

Notes payable 566,500 400,000

Due to shareholders 7,500 7,500

Total current liabilities 888,585 524,241

Convertible debentures 1,655,407 940,000

COMMITMENTS AND CONTINGENCIES

DEFICIENCY IN STOCKHOLDER'S EQUITY Common stock, par value \$.001 per share; 100,000,000 hares authorized; 15,271,711 issued at June 30, 2002 and

 2,115,371 issued at December 31, 2001
 15,272
 22,115

 Common stock subscription
 (1,000,000)
 -

 Additional paid-in-capital
 3,466,421
 2,221,154

Deficiency accumulated during development stage (4,213,137) (2,969,833)

Deficiency in stockholder's equity (1,731,444) (726,564)

\$ 812,548 \$ 737,677

See accompanying notes to the unaudited condensed consolidated financial information

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</TABLE>

<TABLE>

TELKONET, INC.
(A DEVELOPMENT STAGE COMPANY)
CONDENSED CONSOLIDATED STATEMENTS OF LOSSES
(UNAUDITED)

<CAPTION>

For the period from November 3, 1999 (date of inception)

Three Months ended June 30, Six Months ended June 30, through June 2002 2001 2002 2001 30, 2002

<S> <C> <C> <C> <C> <C> Costs and Expenses: 151,431 \$ 156,815 \$ 430,546 Research & Development \$ 30,760 \$ 109,024 \$ Selling, General and Administrative 3,203,172 625,380 230,365 1,009,913 421,490 Depreciation and Amortization 32,372 7,882 64,744 15,727 130,381 **Total Operating Expense** 688,512 347,271 1,226,088 594,032 3,764,099 Loss from Operations (688,512)(347,271)(1,226,088)(594,032)(3,764,099)Interest Income (Expense) (17,216)(4,171)(10,426)(15,710)(449,038)Provision for Income Tax (4,171)(10,426)(17,216) (15,710) (449,038)Net income \$ (692,683) \$ (357,697) \$ (1,243,304) \$ (609,742) \$ (4,213,137)

Net income \$ (692,083) \$ (337,097) \$ (1,243,304) \$ (609,742) \$ (4,213,137)

Loss per common share (basic and

assuming dilution) \$ (0.05) \$ (0.02) \$ (0.07) \$ (0.03) \$ (0.27)

Weighted average common shares outstanding 14,154,678 21,859,149 17,244,540 21,837,260 15,834,524

See accompanying notes to the unaudited condensed consolidated financial information

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</TABLE>

<TABLE>

TELKONET, INC. (A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED STATEMENT OF DEFICIENCY IN STOCKHOLDERS' EQUITY FOR THE PERIOD NOVEMBER 3, 1999 (DATE OF INCEPTION) TO JUNE 30, 2002

<CAPTION>

Additional
Paid-in
Common Shares Stock Amount Capital

Balance at December 31, 1999

Shares issued to founders January 2000, in exchange for

services and costs valued at \$ 0.60 per share 19,300

193

11,387

Shares issued in June 2000, for cash in connect private placement at \$375 per share, net of cost Shares issued in July 2000, for warrants exercis of \$375 per share Shares issued in August 2000, in connection wi Comstock Coal and Telkonet Communications, August 2000, retirement of Telkonet Communi Shares issued in October 2000, in exchange for exercised at a price of \$1 per share Shares issued in October 2000, in exchange for exercised at a price of \$ 0.40 per share Net loss	s 1,75 ted at a price 190 th the merger of Inc 2 cations, Inc shares warrants 29,145	71,250 1,775,335	644,219 21,775 (210) 29,115 4,345	
Balance at December 31, 2000	21,815,371	21,815	760,316	
Shares issued in June 2001, for cash in connect private placement, shares issued at \$.50 a share 1,839,378 warrants issued in June 2001, valued warrant, in exchange for services 72,668 stock options issued in June 2001, valued stock option, in exchange for services 245,287 warrants issued in July 2001, valued at warrant, in exchange for services 36,917 stock options issued in July 2001, value warrant, in exchange for services Shares issued in August 2001, for cash in conneprivate placement, shares issued at \$.50 a share 241,000 warrants issued in August 2001, valued warrant in exchange for financing costs 114,000 warrants issued in August 2001, valued warrant, in exchange for interest 150,000 warrants issued in August 2001, valued warrant, in exchange for services 36,917 stock options issued in August 2001, valued warrant, in exchange for services 318,000 warrants issued in September 2001, valued warrant, in exchange for financing costs	at \$0.13 per	18 2, 40,000 49, 23	260 129 7,036 6,375 ,568 795 40 19,9 94,687 020 ,340 2,422 112,230	,740
	(CO)	NTINUED)		
	Deficit			

	De	eficit		
	Acc	cumulated		
	During			
	Common Stoc	k Deve	lopment	
	Subscription		•	
Net Loss	\$	\$ (33,9	73) \$ (33	,973)
Balance at December 31, 1999)() :		(33,973)	(33,973)
Shares issued to founders January 200 services and costs valued at \$ 0.60 per	r share			11,580
Shares issued in June 2000, for cash in private placement at \$375 per share, r	et of costs			644,236
Shares issued in July 2000, for warrar	its exercised at a	price		
of \$375 per share		-	- 71,23	50
Shares issued in August 2000, in conr	nection with the n	nerger of		
Comstock Coal and Telkonet Commu	nications, Inc			21,775
August 2000, retirement of Telkonet	Communications,	Inc share	s	(210)
Shares issued in October 2000, in exc	hange for warran	ts		
exercised at a price of \$1 per share				29,144
Shares issued in October 2000, in exc	hange for warran	ts		•
exercised at a price of \$ 0.40 per share	-			4,356
Net loss		(929,720	0) (929,7	-
Balance at December 31, 2000			(963,693)	(181,562)
Shares issued in June 2001, for cash in	n connection with			
				120,000
private placement, shares issued at \$.5				130,000
1,839,378 warrants issued in June 200	or, valued at \$0.1	3 per		227 026
warrant, in exchange for services	201 1 1 . 0.0			237,036
72,668 stock options issued in June 20		.09 per		6.275
stock option, in exchange for services				6,375
245,287 warrants issued in July 2001,	valued at \$0.08 j	per		

warrant, in exchange for services		 18,568
36,917 stock options issued in July 2001, valued at \$ 0.00	8 per	
warrant, in exchange for services		 2,795
Shares issued in August 2001, for cash in connection with	h a	
private placement, shares issued at \$.50 a share, net of co	sts	 20,000
241,000 warrants issued in August 2001, valued at \$ 0.39	9 per	
warrant in exchange for financing costs		 94,687
114,000 warrants issued in August 2001, valued at \$ 0.43	3 per	
warrant, in exchange for interest		 49,020
150,000 warrants issued in August 2001, valued at \$ 0.16	6 per	
warrant, in exchange for services		 23,340
36,917 stock options issued in August 2001, valued at \$ 0	0.06	
per stock option, in exchange for services		 2,422
818,000 warrants issued in September 2001, valued at \$ 0	0.14	•
per warrant, in exchange for financing costs		 112,230

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TELKONET, INC.

(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED STATEMENT OF DEFICIENCY IN STOCKHOLDERS' EQUITY
FOR THE PERIOD NOVEMBER 3, 1999 (DATE OF INCEPTION) TO JUNE 30, 2002

(CONTINUED)

Common Share		in mount	Capital		
1,636,000 warrants issued in September 2001, valued at per warrant, in exchange for interest 25,000 warrants issued in September 2001, valued at \$0	\$ 0.40		654,400		
warrant in exchange for services 60,000 warrants issued in October 2001, valued at \$ 0.1			7,380		
warrant, in exchange for financing costs 120,000 warrants issued in October 2001, valued at \$ 0			9,720)	
warrant, in exchange for interest 95,000 warrants issued in October 2001, valued at \$ 0.2			52,800		
warrant, in exchange for services 5,000 warrants issued in November 2001, valued at \$ 0.2			19,558		
warrant, in exchange for financing costs 10,000 warrants issued in November 2001, valued at \$ 0.			810		
warrant, in exchange for interest 25,000 warrants issued in November 2001, valued at \$ (4,400		
warrant, in exchange for services 25,000 warrants issued in December 2001, valued at \$ 0			8,218		
warrant, in exchange for services Net loss			7,380		
Balance at December 31, 2001	22,115,371	22,1	- 115 2,2	221,155	
Shares issued in February 2002, in exchange for convert					
· 1	3,586	44	21,749		
Shares issued in March 2002, to a founder in exchange the			(•••	
	50,000	5,250		,	12 401
Shares canceled in March 2002 due to capital restructure. Shares issued in June 2002, for warrants exercised at \$1		13,480,9	01) (1	13,481)	13,481
	.00 47.906	48	47,858	0	
Shares issued in June 2002, for warrants exercised at \$.4	. ,	40	47,030	3	
	6.443	26	10,551		
Shares issued in June 2002 to founders, for options exer	- , -	20	10,551		
•	1,000,000	1,00	00 99	9,000	
Shares issued in June 2002, for warrants exercised at \$1	, ,	1,00	, ,	,,,,,,,,	
· · · · · · · · · · · · · · · · · · ·	80,039	80	80,159	9	
Shares issued in June 2002, for warrants exercised at \$.	,		-, -,		
in connection with original private placement	189,32	27	189	77,720	
Common stock subscription (Note C)					
Net Loss					
Balance at June 30, 2002 15,2	271,711 \$	15,272	2 \$ 3,46	66,423	

(CONTINUED)

Deficit Accumulated During

Accumulated						
During Common Stock Development						
	Subscription	Stage	•			
1,636,000 warrants issued in September per warrant, in exchange for interest 25,000 warrants issued in September 20		t \$ 0.40	6	54,400		
warrant in exchange for services 60,000 warrants issued in October 2001			7	7,380		
warrant, in exchange for financing costs 120,000 warrants issued in October 200	S			9,720		
warrant, in exchange for interest 95,000 warrants issued in October 2001	, valued at \$ 0.2	 21 per		2,800		
warrant, in exchange for services 5,000 warrants issued in November 200		 .16 per	1	9,558		
warrant, in exchange for financing costs 10,000 warrants issued in November 20		0.44 per		810		
warrant, in exchange for interest 25,000 warrants issued in November 20	001, valued at \$	0.33 per		,400		
warrant, in exchange for services 25,000 warrants issued in December 20	01, valued at \$	0.30 per		3,218		
warrant, in exchange for services Net loss		(2,006,140	(2,006,14	7,380 40)		
Balance at December 31, 2001	=======================================	(=== ====	(2,969,833)	(726,563)		
Shares issued in February 2002, in exch debentures at \$.50 per share Shares issued in March 2002, to a found shares canceled (Note B) Shares canceled in March 2002 due to a Shares issued in June 2002, for warrant per share for services rendered Shares issued in June 2002, for warrant share for services rendered Shares issued in June 2002 to founders, at \$1.00 per share (Note B and C) Shares issued in June 2002, for warrant per share, for services rendered Shares issued in June 2002, for warrant in connection with original private place Common stock subscription (Note C) Net Loss Balance at June 30, 2002	der in exchange capital restructures exercised at \$1 sexercised at \$1 for options exes exercised at \$2 sexercised at \$2 sexer	for re (Note B) 1.00 40 per reised402, (1,000,6 (1,243,30 000,000)	47 10,5 1,0 80 000) 4) (1,243,3	77,907 - (1,000,000) - (1,731,444) - = = = = = = = = = = = = = = = = = = =		
6						

TELKONET (A DEVELOPM CONSOLIDATED (UNAUDIT	ENT STAGE C STATEMENTS							
	x Months Ende	d June 30						
		from Nove 3, 1999 (d of inception	ember ate on)					
	2002 200		ne 2002					
<\$> C> C> C> C> INCREASE (DECREASE) IN CASH AND EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss from development stage operations \$(1,243,304) \$ (609,742) \$(4,213,137)	
Adjustments to reconcile net loss from development stage	
operations to cash used for operating activities Woments insued in exchange for financing and interest.	
Warrants issued in exchange for financing and interest Warrants issued in exchange for services Common stock issued in exchange for services rendered Depreciation and amortization 64,744 378,213 333,072 378,213 130,302	
Common stock issued in exchange for services rendered 138 722 150 302	
Depreciation and amortization 64.744 15.727 130.381	
Increase (decrease) in:	
Denosits (4 625)	
Deposits (4,625) Accounts payable and accrued expenses, net 197,844 73,693 314,585	
NET CASH USED IN OPERATING ACTIVITIES (841,994) (520,322) (2,911,209)	
CASH FLOWS USED IN INVESTING ACTIVITIES:	
Capital expenditures, net of disposals (19,499) (4,629) (74,449)	
NET CASH USED IN INVESTING ACTIVITIES (19,499) (4,629) (74,449)	
CASH FLOWS FROM FINANCING ACTIVITIES:	
Proceeds from sale of common stock net of costs 99.702 130.000 898.252	
Proceeds from (repayments of) stockholder advances (2,500) 7,500	
Proceeds from (repayments of) stockholder advances Proceeds from issuance of convertible debentures (2,500) 7,500 1,655,407	
Proceeds from loans 166,500 400,000 566,500	
Proceeds from loans 166,500 400,000 566,500 NET CASH PROVIDED (USED) IN FINANCING ACTIVITIES 981,609 527,500 3,127	,659
NET (DECREASE) INCREASE IN CASH AND EQUIVALENTS 120,116 2,549 142	,001
Cash and cash equivalents at the beginning of the period 21,885 10,450	
Cash and cash equivalents at the end of the period \$ 142,001 \$ 12,999 \$ 142,001	
	
Supplemental Disclosures of Cash Flow Information	
Cash paid during the period for interest \$ 17,216 \$ \$ 24,965	
Income taxes paid	
Income taxes paid 1,278,983 Issuance of warrants and options for services 1,278,983 Common stock issued for services 138,722 150,302	
Issuance of warrants and options for services 333,072	
Common stock issued for services 138,722 150,302	
Acquisition:	
Assets Acquired 1	
Accumulated Deficit 2,643 Liabilities Assumed (2,642)	
Liabilities Assumed (2,642)	
\$ \$ \$ 1	
ψ ψ ψ 1	

See accompanying notes to the unaudited condensed consolidated financial information

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TELKONET, INC.
(A DEVELOPMENT STAGE COMPANY)
NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION
JUNE 30, 2002
(UNAUDITED)

NOTE A - SUMMARY OF ACCOUNTING POLICIES

- -----

General

- -----

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-QSB, and therefore, do not include all the information necessary for a fair presentation of financial position, results of operations and cash flows in conformity with generally accepted accounting principles.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The

results from developmental stage operations for the six-month period ended June 30, 2002 are not necessarily indicative of the results that may be expected for the year ended December 31, 2002. The unaudited consolidated financial statements should be read in conjunction with the consolidated December 31, 2001 financial statements and footnotes thereto included in the Company's SEC Form 10-KSB dated February 14, 2002.

Basis of Presentation

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Telkonet Communications, Inc., a wholly-owned subsidiary of Telkonet, Inc., formerly Comstock Coal Company, Inc., was formed on November 3, 1999 under the laws of the state of Utah. Telkonet Communications, Inc. is a development stage enterprise, as defined by Statement of Financial Accounting Standards No. 7 ("SFAS No. 7") and is seeking to develop, produce and market proprietary equipment enabling the transmission of voice and data over electric utility lines. From its inception through the date of these financial statements the Telkonet Communications, Inc. has recognized no revenues and has incurred significant operating expenses. The consolidated financial statements include the accounts of the Company, and its wholly owned subsidiary, Telkonet Communications, Inc. Significant inter-company transactions have been eliminated in consolidation.

Reclassification

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Certain reclassifications have been made to conform to prior periods' data to the current presentation. These reclassifications had no effect on reported losses.

NOTE B - CAPITAL RESTRUCTURE

In January 2002, the Company re-organized its capital structure, whereby the Company agreed to purchase 8,936,244 shares of the Company's common stock held by the Founders and cancel certain vested options held by the Founders to purchase the Company's common stock, in exchange for the issuance of newly issued options to purchase 3,500,000 of the Company's common stock. The new stock options expire in January 2012, and have an exercise price of \$1.00 per share.

<TABLE> <CAPTION>

PRIOR ADJUSTED RETURNED RETURNED **FOUNDERS SHARES SHARES SHARES OPTIONS OPTIONS** <C> $\langle S \rangle$ $\langle C \rangle$ <C> <C> <C> 1,000,000 4,971,918 3,721,918 1,250,000 160,000 **Dave Grimes** 705,285 750,000 200,000 1,000,000 Peter Larson 1,455,285 Don Erat 2,861,348 2,361,348 500,000 500,000 Steve Sadle 5,647,695 2,147,695 3,500,000 200,000 1,000,000 14,936,246 8,936,246 5,500,000 560,000

</TABLE>

In connection with this transaction, the Company cancelled 13,480,961 shares of previously issued common stock.

NOTE C - COMMON STOCK SUBSCRIPTION

In connection with the stock options described in Note B, 1,000,000 shares of common stock were issued to two of the Company's Founders in June 2002. The Company also entered into four promissory notes with the Founders to ensure payments for issued stock, each notes with principle amounts of \$250,000. The

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notes are due one year from date of issuance with all notes being due no later than June 30, 2003. Interest will begin to accrue at June 30, 2003 on any unpaid balances at an interest rate of 6%.

Item 2. Management's Plan of Operation

The following discussion should be read in conjunction with the Company's Consolidated Financial Statements and Notes thereto, included elsewhere within

Description of the Company

- -----

Telkonet is a high technology systems application developer with a primary focus on high speed Internet distribution over the electrical power lines for the commercial and the multi-dwelling residential markets. Telkonet believes that through extensive research and development, it has refined a business model that will provide marketable Internet services across a wide spectrum of commercial and business end users.

Telkonet has designed and constructed its third generation of power line communication products to provide high speed Internet access to office buildings, hotels, schools, shopping malls, commercial buildings, and multi-dwelling units. These products provide connectivity over the existing electrical wiring and do not require the addition of costly wiring, or major disruption to business activity.

In many situations the Telkonet system can be implemented more quickly and less expensively than adding dedicated wiring or installing wireless systems.

Telkonet believes that utilizing the power line to deliver Internet and telephone connectivity for the commercial and the multi-dwelling residential markets creates a significant and definitive niche market opportunity for Telkonet. Telkonet's solutions overcome many of the difficulties associated with power-line communications that historically have prevented the achievement of high data transmission rates.

Telkonet is now at a point in its business development cycle at which the system requirements and hardware have been developed, and the Company is ready to bring to market its suite of PlugFast products for high-speed Internet access.

As Internet access becomes a more critical tool, the demand for higher access speeds has triggered the growth of broadband solutions, and as these roll out, the desire for access to these emerging broadband networks provides opportunities for Telkonet. The built-in dial-up modems that have become a part of most new PCs are not suitable for higher speed connections. Hardwired network connections with high construction costs and disruption of the workplace, or complex wireless networks which have coverage and security issues are the only solutions available today.

The Telkonet PlugFast family of Internet access products provides a viable and cost effective alternative to the challenges of hard-wired and wireless local area networks (LANs). This solution set is comprised of two products, the PLUGFAST GATEWAY and the PLUGFAST TERMINAL.

The Telkonet PlugFast Gateway and Terminal are aimed at multi-user applications such as residential apartment complexes, hotels and motels, and a variety of small and medium sized businesses. High-speed Internet connections are becoming widely available and providers are anxious to sell these connections to their new and existing customers. Several companies now specialize in providing T1 access and most telephone companies now offer DSL products.

Providers are also offering connectivity through Microwave networks, 2-way Satellite, Fiber and Cable connections. However, these products share in the same problem: getting the access to where the customers want it.

The Telkonet solution interfaces to the backbone of the Internet by taking the signal from any of these broadband sources and, through the Telkonet PlugFast Gateway, distributing access to the Internet to the ultimate user over the existing electrical wiring in the building. With the Telkonet PlugFast Gateway in place, access is provided by simply plugging the user's Telkonet PlugFast Terminal into the nearest standard electrical outlet. Any existing electrical outlet in the structure can provide immediate access to the Internet via a Telkonet PlugFast Terminal. Moving the location of a PC, server, or printer is accomplished by simply moving the PlugFast Terminal to another electrical outlet. No additional wiring is required and changes can be made quickly and easily.

connects to a user device. Many PCs, each equipped with one Telkonet PlugFast Terminal, can communicate amongst themselves and can share a single broadband resource via the Telkonet PlugFast Gateway.

Telkonet has applied for patents that cover its unique technology, and intends to utilize recently announced advancements in transmission speeds to build next generation devices for field tests and marketing demonstrations.

Telkonet will continue to identify, design and develop enhancements to its core technologies that will provide additional functionality, diversification of application and desirability for current and future users.

Forward Looking Statements

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CERTAIN STATEMENTS INCLUDED HEREIN OR INCORPORATED BY REFERENCE CONSTITUTE "FORWARD-LOOKING STATEMENTS" WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 (THE "REFORM ACT"). TELKONET DESIRES TO TAKE ADVANTAGE OF CERTAIN "SAFE HARBOR" PROVISIONS OF THE REFORM ACT AND IS INCLUDING THIS SPECIAL NOTE TO ENABLE THE COMPANY TO DO SO. FORWARD-LOOKING STATEMENTS INCLUDED OR INCORPORATED BY REFERENCE IN THIS PART INVOLVE KNOWN AND UNKNOWN RISKS, UNCERTAINTIES AND OTHER FACTORS WHICH COULD CAUSE THE COMPANY'S ACTUAL RESULTS, PERFORMANCE (FINANCIAL OR OPERATING) OR ACHIEVEMENTS TO DIFFER MATERIALLY FROM THE FUTURE RESULTS, PERFORMANCE (FINANCIAL OR OPERATING) OR ACHIEVEMENTS EXPRESSED OR IMPLIED BY SUCH FORWARD LOOKING STATEMENTS.

Management's Discussion and Analysis of Financial Condition and Results of

- ------

Operations

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Telkonet is still a development stage company and is yet to earn revenues from operations. Telkonet may experience fluctuations in operating results in future periods due to a variety of factors including, but not limited to, market acceptance of the Internet and power line communication technologies as a medium for customers to purchase the Telkonet's products, Telkonet's ability to acquire and deliver high quality products at a price lower than currently available to consumers, Telkonet's ability to obtain additional financing in a timely manner and on terms favorable to the Telkonet, Telkonet's ability to successfully attract customers at a steady rate and maintain customer satisfaction, Telkonet promotions, branding and sales programs, the amount and timing of operating costs and capital expenditures relating to the expansion of the Telkonet's business, operations and infrastructure and the implementation of marketing programs, key agreements and strategic alliances, the number of products offered by the Telkonet, the number of returns experienced by the Telkonet, and general economic conditions specific to the Internet, power-line communications, and the communications industry.

Revenues

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Telkonet generated no revenues from operations from its inception. Telkonet believes it will begin earning revenues from operations within the next twelve months as it transitions from a development stage company to that of an active growth and acquisition stage company.

Costs and expenses

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>From its inception on November 3, 1999 through June 30, 2002, Telkonet has not generated any revenues. Telkonet has incurred operating expenses of \$3,764,099 during this period. These expenses were associated principally with compensation to employees, product development costs and professional services. During the second quarter of 2002, Telkonet transitioned it's focus on bringing their initial offering of powerline communication products to the commercial and residential market, expenses increased by 98% over the second quarter of 2001 due to an increase in manpower expense from the further expansion of the core technical team, initial production costs for the PlugFast powerline products, and the ramp-up and increase in sales and marketing activities.

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To date the Company has generated no sales revenues, has incurred expenses, and has sustained losses. As a result of the Telkonet's operating losses from its inception through June 30, 2002, Telkonet generated a cash flow deficit of \$2,911,209 from operating activities. The Company's current liabilities exceeded its current assets by \$741,959 as of June 30, 2002. For the period from inception through June 30, 2002, the Company has accumulated losses of \$4,213,137. Consequently, its operations are subject to all risks inherent in the establishment of a new business enterprise.

While Telkonet has raised capital to meet its working capital and financing needs in the past, additional financing is required in order to meet the Telkonet's current and projected cash flow deficits from operations and development. Telkonet is seeking financing in the form of equity investment in order to provide the necessary working capital. Telkonet currently has no commitments for financing. There are no assurances Telkonet will be successful in raising the funds required.

The Company's independent certified public accountants have stated in their report included in the Company's December 31, 2001 Form 10-KSB, that the Company has incurred operating losses in the last two years, and that the Company is dependent upon management's ability to develop profitable operations. These factors among others may raise substantial doubt about the Company's ability to continue as a going concern.

Product Research and Development

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Company-sponsored research and development costs related to both present and future products are expended in the period incurred. Total expenditures on research and product development for the second quarter of 2002 were \$30,760 compared to \$109,024 for the second quarter of 2001.

Acquisition or Disposition of Plant and Equipment

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Telkonet does not anticipate the sale of any significant property, plant or equipment during the next twelve months. Telkonet does not anticipate the acquisition of any significant property, plant or equipment during the next 12 months, other than computer equipment and peripherals used in the Telkonet's day-to-day operations.

Number of Employees

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During the period ended June 30, 2002, the Company had 12 employees. In order for the Company to attract and retain quality personnel, the Company anticipates it will continue to offer competitive salaries to current and future employees. As the Company continues to expand, the Company will incur additional costs for personnel. This projected increase in personnel is dependent upon the Company generating revenues and obtaining sources of financing. There are no assurances the Company will be successful in raising the funds required or generating revenues sufficient to fund the projected increase in the number of employees.

Trends, Risks and Uncertainties

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Telkonet has sought to identify what it believes to be the most significant risks to its business, but cannot predict whether or to what extent any of such risks may be realized nor can there be any assurances that Telkonet has identified all possible risks that might arise. Investors should carefully consider all of such risk factors before making an investment decision with respect to the Company's stock. Telkonet's prospects must be evaluated with a view to the risks encountered by a company in an early stage of development, particularly in light of the uncertainties relating to the new and evolving power line modulation and transmission technologies. Telkonet will be incurring costs to develop, introduce and enhance its products, to establish marketing relationships, to acquire and develop products that will compliment each other and to build an administrative organization. To the extent that such expenses are not subsequently followed by commensurate revenues, Telkonet's business, results of operations and financial condition will be materially adversely affected. There can be no assurance that Telkonet will be able to generate

sufficient revenues from the sale of their first product and other product candidates. Telkonet expects negative cash flow from operations to continue for the next 6 months as it continues to develop and market its business. Telkonet will be required to sell additional equity or debt securities. The sale of additional equity or convertible debt securities will result in additional dilution to Telkonet's stockholders.

Potential fluctuations in quarterly operating results

Telkonet's quarterly operating results may fluctuate significantly in the future as a result of a variety of factors, most of which are outside Telkonet's control, including: the level of use of the Internet; the demand for high-tech

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goods; trends in broadband service provisioning, the amount and timing of capital expenditures and other costs relating to the expansion of the Telkonet's operations; price competition or pricing changes in the industry; technical difficulties; general economic conditions, and economic conditions specific to the Internet and communications industry.

Limited public market, possible volatility of share price

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Telkonet's common stock is currently quoted on the NASD OTC Bulletin Board under the ticker symbol TLKO.OB. As of June 30, 2002, there were approximately 15,271,711 shares of common stock outstanding. There can be no assurance that a trading market will be sustained in the future. Factors such as, but not limited to, technological innovations, new products, acquisitions or strategic alliances entered into by Telkonet or its competitors, failure to meet securities analysts' expectations, government regulatory action, patent or proprietary rights developments, and market conditions for technology stocks in general could have a material effect on the volatility of the Telkonet's stock price.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 2 - Changes in Securities and Use of Proceeds

- (a) None
- (b) None
- (c) In June, 2002 the Company issued 138,722 shares of its restricted common stock in exchange for previously issued warrants with exercise prices ranging from \$.40 to \$1.0025 per share to outside consultants in exchange for legal and consulting services. These issuances were considered exempt by reason of Section 4(2) of the Securities Act of 1933.

In June 2002, the Company issued 189,327 shares of its restricted common stock in exchange for previously issued warrants with an exercise price \$.402 per share to accredited investors in exchange for \$77,907. These issuances were considered exempt by reason of Section 4(2) of the Securities Act of 1933.

In June 2002, the Company issued an aggregate of 1,000,000 shares of registered common stock in exchange for previously issued options with an exercise price of \$1.00 per share to two Company officers in exchange for a \$1,000,000 note receivable. The options were issued pursuant to an employee stock option plan filed on SEC Form S-8 on April 17, 2002.

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

No. Description

99.1 Certification of J. Gregory Fowler Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

- 99.2 Certification of Stephen Sadle Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- (b) Reports on Form 8-K filed during the three months ended June 30, 2002.

None

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SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Telkonet, Inc. Registrant

August 19,2002

By: /s/ J. Gregory Fowler

- -----

J. Gregory Fowler

Date

President and Chief Executive Officer

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CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TELKONET INC. (the "Company") on Form 10-QSB for the period ending JUNE 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, J. GREGORY FOWLER, President and Chief Executive Officer, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ J. GREGORY FOWLER

J. GREGORY FOWLER President and Chief Executive Officer August 19, 2002

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TELKONET INC. (the "Company") on Form 10-QSB for the period ending JUNE 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, STEPHEN SADLE, Chief Operating Officer, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ STEPHEN SADLE

STEPHEN SADLE Chief Operating Officer August 19, 2002