UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 30, 2012

TELKONET, INC.

(Exact name of registrant as specified in its charter)

<u>Utah</u> (State or other jurisdiction of incorporation) 000-31972 (Commission File Number) 87-0627421 (IRS Employer Identification No.)

<u>53226</u>

(Zip Code)

10200 Innovation Drive, Suite 300 <u>Milwaukee, Wisconsin</u> (Address of principal executive offices)

Registrant's telephone number, including area code: (414) 223-0473

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

£ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

£ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

£ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

£ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 7.01. Regulation FD Disclosure.

On April 30, 2012, Telkonet, Inc. (the "Company"), issued a press release that included guidance with respect to management's expectations for fiscal 2012 operating results. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

Exhibit No. Description

99.1 Press Release dated April 30, 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 30, 2012

TELKONET, INC.

By: <u>/s/ Jason L. Tienor</u> Jason L. Tienor, President and Chief Executive Officer

EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated April 30, 2012.

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MEDIA CONTACTS:

Telkonet Investor Relations 414.721.7988 ir@telkonet.com

FOR IMMEDIATE RELEASE

Telkonet, Inc. to Hold Conference Call/Webcast to Discuss FY 2011 Financial Results Today at 4:30 PM ET; Provides Outlook for FY 2012

April 30, 2012: Milwaukee, WI – Telkonet, Inc. (OTC BB: TKOI.OB), developer of the revolutionary EcoSmart energy management platform incorporating patented Recovery Time[™] technology, will hold a teleconference and webcast to discuss 2011 financial results with the financial community at 4:30 PM ET today.

Teleconference and Webcast

The Company will host a teleconference and webcast on Monday, April 30th at 4:30 PM ET to discuss these results with the financial community.

Time: 4:30 PM ET (3:30 PM CT, 1:30 PM PT) Investor Dial-in (Toll Free): 877-407-0782 Investor Dial-in (International): 201-689-8567 Live Webcast: http://www.investorcalendar.com/IC/CEPage.asp?ID=168342

A replay of the teleconference will be available until May 14^{th} , 2012, which can be accessed by dialing (877) 660-6853 if calling within the United States or (201) 612-7415, if calling internationally. Please enter account #286 and conference ID # 393306 to access the replay.

Fiscal 2012 Outlook

The Company is providing guidance with respect to management's current expectations for fiscal 2012, as follows:

- Expected revenues between \$14 and \$16 million.
- Expected gross margins between 50% and 55%.
- Expected net income between 9% and 11% of revenues.

The above guidance is based on the Company's current expectations. The Company assumes no obligation to publicly update or revise its outlook. Investors are reminded that these statements are forward-looking and actual results may differ, and may differ materially, form these estimates.

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ABOUT TELKONET

Telkonet is a leading energy management technology provider offering hardware, software and services to Commercial customers worldwide. The EcoCentral Platform, in conjunction with the EcoSmart Suite of products, provides comprehensive savings, management and reporting of a building's energy consumption. Telkonet's energy management products are installed in properties within the Hospitality, Military, Educational, Healthcare and Residential markets reducing energy consumption, carbon footprints and eliminating the need for new energy generation. For more information, visit www.telkonet.com.

For news updates as they happen, follow @Telkonet on Twitter and Facebook.

ABOUT ETHOSTREAM

EthoStream is one of the largest public High-Speed Internet Access (HSIA) providers in the world, providing services to more than 4.2 million users monthly across a network of greater than 2,300 locations. EthoStream's EGS line of public-access gateway servers provides real-time monitoring and management of guest-access networks while its 24/7 support center is known for the highest levels of quality and service. With a wide range of product and service offerings and one of the most comprehensive management platforms available for HSIA networks, EthoStream offers solutions for any public access location. For more information, please visit <u>www.ethostream.com</u>.

FORWARD LOOKING STATEMENTS

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including the statements made under "Fiscal 2012 Outlook." Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results can be found in the Company's Annual Report on Form 10K for the year ended December 31st, 2011 and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

All company, brand or product names are registered trademarks or trademarks of their respective holders.